



“Voit reduced our operating costs by 29% and were able to negotiate critical expansion space without interruption to our business operations.”

Gary Lisenbee
Metropolitan West
Capital
Management, LLC

Financial Management Firm Exploits Office Expansion & Cuts Overhead

Challenge: Met West had rapidly outgrown their space half way into their lease and urgently needed more space but were too busy to incur any downtime in their business operations.

Solution: After reviewing market opportunities, Voit determined that the most cost-effective strategy would also provide the least interruption to the Met West’s business operations as it involved a an expansion of their existing premises. Voit negotiated an expansion into an adjacent space in the building of twice the size at the landlord’s expense, which included negotiating a new lease and achieving significant rental savings.

Benefit: Voit not only reduced Met West’s operating costs by 29% but efficiently project managed the tenant improvements and the relocation process to minimize interruption to Met West’s business while realizing valuable time savings.

Client:

Metropolitan West Capital Management, LLC

Location:

Newport Beach, CA

Value:

\$3,200,000 / 11,000 SF

Solution:

Market Research, Lease Negotiations & Project Management

Timeframe:

9 months